



Only limited
number of places
available!



Negotiations

Seminar: Necessary Skills and Practice

Good negotiation skills are an essential in our lives. No matter the event – sealing a contract, bargaining for a raise, shopping for a new appliance, or even where to go for a vacation or dinner with your partner: Good negotiators are made – not born. The expertise can be learned and applied to all aspects of your life.

In this 1-day seminar you will learn from a Harvard-trained negotiator and use official Harvard Negotiations Program materials. At the end this course, you will be fully trained and equipped to negotiate anything.

What you will learn:

- » The theory and practice of negotiations
- » To acquire the skill set to be confident in any negotiation, including new system processes and work adaptations
- » How to create persuasive tools to use in your business and personal life - training you to be calm in all work or private settings
- » How to understand both sides of a negotiation in order to gain the initiative

Date/Time: Thursday, January 30th, 2025, 9am-5pm

Price: € 975,- / person (excl. of VAT)

Location: inspire Center Vienna, Neubaugasse 3/10, 1070 Vienna

How to register: [Click here](#) or send an inquiry to consulting@inspire-learning.com



Dustin is a Harvard graduate of the Master's Degree Program with emphasis in Leadership and Negotiations. He has exercised and taught these skills worldwide. He is American and has lived and worked in South America, Europe and has had many business partnerships with the Middle East, making him an experienced intercultural negotiator. He lives in Vienna and has been married to his Austrian wife for 35 years.